## NOMINATION HEARING FOR NANCY PELLETT

## **HEARING**

BEFORE THE

# COMMITTEE ON AGRICULTURE, NUTRITION, AND FORESTRY UNITED STATES SENATE

## ONE HUNDRED SEVENTH CONGRESS

SECOND SESSION

OCTOBER 3, 2002

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#### NANCY PELLETT NOMINATION HEARING

#### THURSDAY, OCTOBER 3, 2002

U.S. Senate, Committee on Agriculture, Nutrition, and Forestry, Washington, DC.

The committee met, pursuant to notice, at 11:05 a.m., in room SR-328A Russell Senate Office Building, Hon. Tom Harkin, [Chairman of the Committee], presiding.

Present: Senators Harkin and Grassley.

# STATEMENT OF HON. TOM HARKIN, A U.S. SENATOR FROM IOWA, CHAIRMAN, AGRICULTURE, NUTRITION, AND FORESTRY

The CHAIRMAN. The Senate Committee on Agriculture, Nutrition, and Forestry will come to order.

Today, the committee welcomes a fellow Iowan, Nancy Pellett, as a nominee for the Board for the Farm Credit Administration. I see that she is accompanied by someone that I recognize, with whom I am proud to work here in the Senate with on so many issues, and rather than my making my opening statement first, I will just go ahead and yield because I know you have probably got business to conduct, also, Senator Grassley.

I would yield and recognize my colleague, Senator Grassley.

# STATEMENT OF HON. CHARLES E. GRASSLEY, A U.S. SENATOR FROM IOWA

Senator Grassley. Mr. Chairman, I thank you very much.

I am pleased to present to you, Mr. Chairman, and to the rest of the committee, the person who the President has nominated to the Farm Credit Board. She is a fourth-generation Iowan.

The Farm Credit Administration, as you know, Mr. Chairman, is responsible for ensuring safe and sound operation of banks, associations, affiliated services, and other entities that collectively comprise what is known as the Farm Credit System. FCA, for short, is responsible for protecting the interests of the public and those who borrow from Farm Credit institutions or invest in those Farm Credit securities. It is very critical, for the health and well-being of rural America, particularly for agriculture, that the Farm Credit Administration function efficiently.

That is why I believe the President has made an excellent choice in nominating Nancy Pellett for the position of Farm Credit Administration Board. Nancy is from a farm near Atlantic, Iowa. You have heard me say often, Mr. Chairman, that I want this administration to put more people in positions of authority that have a farm background, and specifically dirt under their fingernails.

Well, at the risk of embarrassing Nancy, I would say that she is one of those folks. Let me tell you, she is such a person, "dirt under the fingernail type" farmer, when her four children would tell you, as I have heard them say, that they were taught their colors and letters while Nancy was running the combine, helping her husband in the fall harvest.

Nancy currently serves on the National Cattlemen's Beef Board, and she is a 14-year member of the Iowa Beef Industry Council. She previously served, from 1988 to 1995, on the National Livestock and Meat Board, and held several leadership positions with the National Cattlemen's Beef Association.

She is president of Premium Quality Beef, Inc., an Iowa-based company marketing things that you and I, Mr. Chairman, believe in, value-added agricultural products, branded premium fresh and pre-cooked beef products, specifically, for her agency.

She has been the vice president and secretary of Prairie Hills, Limited, a feedlot cow, calf, and row-crop operation since 1979, and president of Fredrechsen Farms, Limited, a swine and row-crop operation since 1977.

In addition, she brings extensive leadership beyond the agricultural sector, and I cannot name all of them, but one that we always ought to measure Iowans by because it is very prestigious, very outstanding, and only the best people ever get appointed to it, and that is the Board of Regents of our State universities. She was there 1993 to 1999; trustee of the University of Iowa Hospitals and Clinics, 1993 to 1999; a member of the State of Iowa Student Aid Commission, 1991 to 1993; president of the Iowa State University Alumni Association, 1984. She graduated from the same university you did. That ought to get her confirmed.

[Laughter.]

The CHAIRMAN. That is right.

Senator GRASSLEY. She has also served on the Iowa State University College of Agriculture and Family and Consumer Science Advisory Board.

Let me close with this. She brings tremendous experience, valuable insight, and obviously lots of energy that is needed for an important position like the Farm Credit Administration Board. She has demonstrated already strong leadership abilities in many capacities, in addition to her hands-on work in agriculture.

There is no doubt, at least in my mind, that the President made a smart choice with her selection. The Farm Credit Administration will benefit greatly from Nancy Pellett's administration and contribution.

Thank you, Mr. Chairman.

The CHAIRMAN. Well, thank you very much, Senator Grassley, for a great statement. I would just join with you in congratulating you, Mrs. Pellett—Nancy Pellett—for your lifetime of service in our State, to our university system, to education, the Extension Service, and to all of agriculture. You have been a great leader in the State of Iowa, and I am glad that the President has recognized that and has recommended you for this Board. I can assure you will

have the support of all of us here to get through as soon as possible.

I have to take care of some housekeeping things. Senator Grassley, I know you have to go. Thank you very much, Senator Grassley.

This is something I have to do, but this is just part of the procedure. I have to stand, and raise the right and do all of that kind of thing.

[Witness sworn.]

The CHAIRMAN. Thank you.

Second, do you agree that if confirmed, you will appear before any duly constituted committee of Congress, if asked to appear?

Ms. Pellett. I will, sir.

The CHAIRMAN. Thank you very much. I will recognize you now, Nancy, for an opening statement, if you would like to make that for the record. I know you have a lot of family members here. If you would like to introduce them, we would be glad to welcome them to the committee room here.

# STATEMENT OF NANCY C. PELLETT, OF IOWA, TO BE A MEMBER OF THE FARM CREDIT ADMINISTRATION BOARD

Ms. Pellett. Thank you, and I would like to do that. Thank you very much for your nice remarks, as well as Senator Grassley's.

I am proud that all three of us can call Iowa home.

The CHAIRMAN. That is right.

Ms. Pellett. Mr. Chairman, and other Senators of the Agriculture Committee, I appreciate the opportunity to appear before you today. I am honored to come before you as one of President Bush's nominees for the Farm Credit Administration Board of Directors, but before I begin, I would like to take the opportunity to introduce some of my family that are here today.

My husband of 36 years, Jim, and I will talk a little bit about our operation in a minute, some of you know. I am especially happy to have my father here, Kenneth Fredrechsen, who at age 83 is still activaly forming on the family form

actively farming on the family farm.

The CHAIRMAN. That is wonderful. Where is your father? Oh,

very good. Your husband, I know.

Ms. Pellett. The family farm is located near Walnut, Iowa, and that is Fredrechsen Farms, Limited, that we talked about, that Senator Grassley talked about.

My daughter Beth, who works here in Washington, DC, and her fiance, Brian Levine; and my son Mike is here. Mike and his wife Stacey work for John Deere.

Our oldest son, Brad, could not be here. He and his wife Kristy just gave birth to a new little girl about 6 days ago.

The CHAIRMAN. Congratulations.

Ms. Pellett. Thank you. Our daughter Marci, and her husband, Andrew Loder, and their daughter Madeleine live in Spain and are on assignment with Cargill.

I just don't want to get too emotional during this, but I am really extremely proud to say that we have been able, Jim and I, have been able to pass on to our children a love of agriculture, and you could see that from the introductions that I gave to them—a love

of agriculture, of the land, and community, just as our parents did

to us, and we are proud of that.

My husband and I have been involved in the agriculture sector all of our lives. We currently have a corn, soybean and cattle farm north of Atlantic, Iowa, with our son Brad and his wife Kristy. Since we started farming together more than 35 years ago, agriculture and rural America have changed dramatically. We are constantly looking at our operation for new and innovative ways to adapt to the new rural America and to be sure that our children have the opportunity to come home to the farm if they desire.

I have also been president and co-manager in a value-added company in Red Oak, Iowa. Premium Quality Foods is a value-added provider of premium quality fresh, frozen, and pre-cooked beef products, marketed under the Red Oak Farms and Red Oak farms

Premium Hereford beef brands.

Public service has been a huge part of our lives. From local issues and projects, to State boards and commissions, to national leadership positions—all have broadened my perspectives and have

given me valuable experience.

Being a member of the Iowa Board of Regents, which has governing authority over Iowa's three State universities has given a unique perspective to working on boards of directors. Not only did I gain valuable experience during budgeting, but also in public policy, employment issues, and most of all in the political process.

I have also been fortunate to serve on both State and national cattlemen boards, in both appointed and elected leadership positions. These offices and boards took me outside the confines of Iowa into a national arena of agriculture and cattlemen issues and policies, but most importantly, in my case, in the check-off issues. The national exposure will prove extremely beneficial to me should I be approved for the Farm Credit Board position.

I bring a very unique perspective as a producer and a user of credit services to the Farm Credit Administration. I also bring a unique position of board leadership on both national and State levels. Most of all, I bring that deep passion for agriculture—families involved in that agriculture and now that extra step of value-added

agriculture.

It is with a great deal of humility that I appear before you here today. I share with you the vision that this committee and the Farm Credit Administration has for families in agriculture and for agriculture, in general, to thrive and to prosper.

If confirmed by the Senate, I look forward to serving on the Farm Credit Administration Board of Directors, and I look forward to

working with this Agriculture Committee on future issues.

Thank you, Mr. Chairman, and I look forward to your questions. The CHAIRMAN. Thank you, Mrs. Pellett, very much for a very eloquent statement. I, again, congratulate you on this.

I just have a couple of questions for the record.

Senator Lugar and I have focused considerable energy on a crucial issue in agriculture, the ability of young farmers to start farming. Earlier this year, the GAO released a report indicating that the FCA could take additional measures to make sure that Farm Credit institutions serve beginning farmers more effectively. Specifically, the report recommended that the Farm Credit Administration do such things as, one, promulgate a regulation that outlines specific activities and standards dealing with beginning farmers for Farm Credit institutions; and, two, publicly disclose the results of the FCA examinations concerning service to beginning farmers.

Again, could you just share your views on the importance of serving the credit needs of young farmers and your willingness to work with us to try to get some focus on that. Both Senator Lugar and

I have been talking about this for some time.

Ms. Pellett. Senator Harkin, I also share your views, and those of Senator Lugar's, on this issue. I have a young farmer in my family, and I am well aware of the struggles it is for these young farmers to receive credit, although they are the very future of agriculture in this country. I pledge to you that I will do whatever I can, as a Board member, and strive that the Farm Credit Administration do whatever they can to facilitate this, as well as working with your committee.

I am a firm believer in communication and cooperation, and I can't believe that we in credit lending issues and so forth can't communicate and cooperate to make the endeavor of the young farmer and beginning farmer a reality in this country.

The CHAIRMAN That is great It is something that always

The CHAIRMAN. That is great. It is something that always keeps coming back and we certainly look forward to working with you on that.

One last thing. You have a lot of experience in value-added businesses with which you have done down at Red Oak. Again, one of the challenges that face the startup in rural areas is access to capital for value-added businesses.

We put some things in the Farm bill to try and get more capital to rural areas for startup businesses and value-added businesses. I am not certain I know exactly how the Farm Credit Administration is going to fit into this, but, again, just any thoughts you have. I mean, did you have, did your business in Red Oak, did it get any help from the Farm Credit System at all when it was starting up and, if not, could it have? Could there be some changes made to help in these areas?

Ms. Pellett. Senator, I am aware of the struggles of a small business value-added agriculture business with credit. I have dealt with it every day for the last year. Our company is now 1 year old,

and it has been a struggle.

I was a Department of Economic Development meeting about 3 months ago, at which there were about 20 small companies represented in Iowa, and every one of them were dealing with credit problems. I pledge to you that I will look with, and follow this issue, with interest on the Farm Credit Administration Board because that is an issue in rural America, and it is one way that producers can help themselves as they get into value-added agriculture.

Marketing is a huge issue when it comes to value-added agriculture. We know how to produce, but sometimes we don't know how to market. I pledge, if I am confirmed, that I will follow this issue with great interest and aggressively follow it.

The CHAIRMAN. I appreciate that because, well, the Farm bill just got signed in May, and mostly we have been focused on getting

it implemented for the payment structure and getting updated bases, yields, and things like that. There are some provisions in that farm bill that we put in over here, dealing with value-added

businesses and also a new equity capital program.

I will be honest with you, I just have not really much gotten into how we are going to dovetail that with the Farm Credit System, but the two could work together. At some point, I hope that we get together with the Board, and others, to discuss ways in which, in implementing this new equity capital provision that we have in the Farm bill, that the Farm Credit Administration might also come in on the credit side of it. We have one equity side, and come in on the credit side. That could really be a real help to a lot of businesses, starting, like you said, the marketing-type businesses and things like that that we could do.

Ms. Pellett. It surely would be. Thank you.

The CHAIRMAN. There are a lot of things we could be doing in agriculture that can add value, maybe new ways of doing things. I visited a small cornfield of just a few acres up near Fort Dodge someplace, where they are making pharmaceuticals.

Ms. Pellett. Oh, right.

The CHAIRMAN. The problem is they are making this pharmaceutical—it is for cystic fibrosis—and they have had to do all of these things to isolate the cornfield. It is only a couple of acres. They have to take the grain and ship it to France because only in France do they have the processes for storing it and taking the pharmaceuticals out and stuff. We are working now to try to get something at Iowa State or at the Research Park there near Iowa State that might do the same thing.

These are things that are coming down the pike in the next few years, and it could be a great help to a lot of young farmers in the

State of Iowa.

Ms. Pellett. It certainly could be. There is so much opportunity in rural America just in things like this.

The CHAIRMAN. Yes.

Ms. Pellett. We have work ethic, we are honest, and we want

to depend on science and technology to move us ahead.

The CHAIRMAN. You need access to capital and low-cost credit in rural areas. It has always bothered me. All of the years I have been here, 28 years I have been on the Agriculture Committee now, and it has just always bothered me that that farmer in Atlantic, Iowa, Cass County, when they go to borrow money, right away they are at a disadvantage because they have to pay more for their money than someone that is in Chicago.

That has just always bothered me; that right away you are put at a disadvantage. Well, that is where the Farm Credit System comes in to try to help them out a little bit, get those interest rates down a little bit. Whatever we can do to keep the cost of money down for these young people and give them the same kind of ad-

vantages, we have to do.

Thank you, again, for all of your past service, and I mean that sincerely. We may be of different political parties, but I can assure you that I respect people who work in politics. I wish more people would do what you have done in your past. It is an honorable thing

to do, and I wish more people would do it. I am proud of you for doing that. I just wish you had been on my side.

[Laughter.]

The CHAIRMAN. I am very proud of you, and take that as a very heartfelt commendation to you for what you have done in your life, and what you have done for the State of Iowa, and what you have done for your party. I look forward to getting your name, we will get it out of here, we will get it to the floor and, hopefully—we are going to be here a couple more weeks—and then, hopefully, we will get it out of here, and you will be on-board right away and take over Ann's position.

I am just proud to have a good Iowan in that position.

Ms. PELLETT. Thank you very, very much.

The CHAIRMAN. Thank you, and congratulations.

The prepared statement of Ms. Pellett can be found in the appendix on page 10.]

The CHAIRMAN. The committee will stand adjourned.

[Whereupon, at 11:24 a.m., the committee was adjourned.]

### APPENDIX

OCTOBER 3, 2002

#### Statement of Nancy Pellett Nominee for Farm Credit Administration Board of Directors Thursday, Oct. 3, 2002

Senator Grassley, thank you for your kind words during my introduction. I'm honored that we both call Iowa home.

Mr. Chairman, Senator Lugar and Senators of the Agriculture committee, I appreciate the opportunity to appear before you today. I'm honored to come before you as one of President Bush's nominees for the Farm Credit Administration Board of Directors.

Before I begin, I'd like to introduce members of my family who are here with me today. My husband of 36 years, Jim. I'm especially happy to have my father here, Kenneth Fredrechsen, who at age 83 still actively farms on the family farm near Walnut, Iowa; my daughter, Beth works in Washington, D.C. and her fiancée Brian; and my son Mike. Mike and his wife Stacey work for John Deere. Our oldest son, Brad who is actively engaged in our farming operation and manages our feedlot, and his wife, Kristy couldn't be here today because just six days ago they gave birth to a little girl. My older daughter, Marci and her husband Andrew Loder, couldn't be here because they are currently living in Spain on assignment with Cargill. I am extremely proud to say that we have been able to pass onto our children a love of agriculture, of the land and community, just as our parents did to us.

My husband and I have been involved in the agriculture sector all of our lives. We currently have a corn, soybeans and cattle farm north of Atlantic, Iowa with our son Brad and his wife Kristy. Since we started farming together, more than 35 years ago, agriculture and rural America have changed dramatically. We are constantly looking for new and innovative ways to adapt to the new rural America and to be sure that our children have the opportunity to come home to the farm if they desire.

I have also been President and co-manager in a value-added company in Red Oak, Iowa. Premium Quality Foods is a value-added provider of premium quality fresh, frozen and pre-cooked beef products, marketed under the Red Oak Farms and Red Oak Farms Premium Hereford brands.

Public Service has been a huge part of the life of my husband and I. From local issues and projects, to State Boards and Commissions, to National leadership positions - all have broadened my perspectives and have given me valuable experience. Being a member of the Iowa Board of Regents, which has governing authority over Iowa's three State Universities has given me a unique perspective to working on boards of directors. Not only did I gain valuable experience during budgeting, but also in public policy, employment issues, and most of all in the political process.

I have also been fortunate to have served on both State and National cattlemen boards in both appointed and elected leadership positions. These offices and boards took me outside the confines of Iowa into a national arena of agriculture and cattlemen issues, policies, but most importantly, in

my case, the check-off issues. This national exposure will prove extremely beneficial to me should I be approved for the Farm Credit Board position.

I think I bring a very unique perspective as a producer and user of credit services to the Farm Credit Administration. I also bring a unique position of board leadership on both national and state levels. But most of all I bring a deep passion for agriculture - families involved in agriculture and that extra step of value-added agriculture.

It is with a great deal of humility that I am here before you today. I share with you the vision that This Committee and the Farm Credit Administration has for families in agriculture, and for agriculture, in general, to thrive and prosper. If confirmed by the Senate, I look forward to serving on the Farm Credit Administration Board of Directors and I look forward to working with this Agriculture Committee on future issues.

Thank you, Mr. Chairman, and I look forward to your questions.

DOCUMENTS SUBMITTED FOR THE RECO	RD
OCTOBER 3, 2002	

#### Nancy C. Pellett 53948 Buck Creek Road Atlantic, Iowa 50022

October 3, 2002

The Honorable Tom Harkin, Chairman Committee on Agriculture, Nutrition, and Forestry United States Senate Washington, D.C. 20510-6000

Dear Mr. Chairman:

On June 17, 2002, the Farm Credit Administration (FCA) sent a copy of my Public Financial Disclosure Report (SF 278) to the Office of Government Ethics. I am required to complete the SF 278 for my nomination to serve as Member of the FCA Board. The SF 278 contains all required financial information for the relevant reporting periods through April 10, 2002. However, under the Ethics in Government Act of 1978, as amended, I must update certain information on the SF 278 to accurately reflect its status as of five days before the date of my confirmation hearing before your Committee. The date for my confirmation hearing is October 3, 2002.

#### 5-Day Update

Section 202(a) of the Ethics in Government Act requires an update of any income (other than dividends, interest, rents, and capital gains) and honoraria that my spouse or I have received since filing the SF,278. Since the April 10, 2002, filing of my SF 278, my spouse and I have received the following honoraria and income: no honoraria payments and income of \$427,107.

I believe that I have satisfied all financial reporting requirements with this updated information. I would be happy to respond to any questions you may have.

#### Corrections to SF 278

I note the following two corrections to Schedule A of my SF 278;

- On page 3, Item 7: the value of the asset is \$1000 rather than in excess of \$1001.
- On page 3, Item 9: the value of the asset is \$250,000 rather than in excess of \$250,001.

Sincerely,

Nancy C. Pellett

cc: Kathleen V. Buffon, DAEO
Office of General Counsel
Farm Credit Administration
1501 Farm Credit Drive
McLean, Virginia 22102

Amy L. Comstock, Director U.S. Office of Government Ethics Suite 500 1201 New York Avenue, N.W. Washington, D.C. 20005-3917

#### June 24, 2002

#### QUESTIONNAIRE FOR FARM CREDIT ADMINISTRATION NOMINEES

Your answers to the following questions will assist the Senate Committee on Agriculture, Nutrition and Forestry in evaluating your nomination. In answering these questions, please repeat each question and place your answer immediately beneath it.

You will note that certain portions of the questionnaire will be part of the public record of your nomination and other portions will be maintained on a confidential basis for use of the Committee.

If you have an questions concerning this questionnaire or the Committee's confirmation process, please contact Mark Halverson, Staff Director, Senate Committee on Agriculture, Nutrition and Forestry, at (202) 224-2035. Please call the Chief Clerk, Robert Sturm, at 202-224-7938 to have a notarized original and five copies of the completed questionnaire delivered to the Committee. The Senate no longer openly accepts Federal Express or Mail packages without a lengthy inspection process.

BIOGRAPHICAL INFORMATION (PUBLIC)

- Full name (include any former names used).
   Nancy Carol Pellett Presently
   Nancy Carol Fredrechsen
   Nancy Carol Mickel
- Date and place of birth.
   February 4, 1944 Omaha, NE
- 3. Marital Status (include maiden name of wife or husband's name). List spouse's occupation, employer's name and business address(es).

Married ----- James V. Pellett Occupation ---Farmer/Feeder Address -----53948 Buck Creek Road Atlantic, Iowa 50022  Education: List each college and graduate or professional school you have attended, including dates of attendance, degrees received, and dates degrees were granted.

Iowa State University --- B.S. ---- 1966

5. Employment Record: List (by year) all business or professional corporations, companies, firms, or other enterprises, partnerships, institutions and organizations, nonprofit or otherwise, including farms, with which you were connected as an officer, director, partner, proprietor, or employee since graduation from college; include a title and brief job description.

Audubon County, Iowa Extension Service - Director, Home
Economics and 4-H Programs - 1966-68
Hotpoint Microwave Oven Distributor - Private Contractor
as a Demonstrator - 1972-76
Atlantic Park and Recreation - Nutrition and Fitness
Instructor (Part-time)1979-99
Red Oak Farms - 1999-2001 - Consumer Marketing Manager
Premium Quality Foods, Inc. - 2001-Present - President, Director

 Military Service: Have you had any military service? If so, give particulars, including the dates, branch of service, rank or rate, serial number and type of discharge received.

No

 Government Service: State (chronologically) your government service or public offices you have held, including the terms of service grade levels and whether such positions were elected or appointed.

Commission for Children and Families - 1972------Appointed Political Campaigns - 1990 and 1999 ------Appointed lowa Student Aid Commission - 1991-93 ------Appointed State Board of Regents-----1993-99-------Appointed

 Honors and Awards: List any scholarships, fellowships, honorary degrees, and honorary society memberships that you received and believe would be of interest to the Committee.

None

 Other Memberships: List all organizations to which you belong, excluding religious organizations.

Iowa Beef Industry Council (Ex-officio)
National Cattlemen's Beef Association (member)
Cattlemen's Beef Board (Director)
Iowa State University Foundation Board of Governors
Iowa State University Alumni Association (Member)
Atlantic Golf and Country Club (Member)
PEO (Member)

10. Political Affiliation: The statute creating the Farm Credit Administration requires that no more than two public members of the Board be from the same political party. List your current political party registration or affiliation.

#### Republican

11. Published Writings: List the titles, publishers, and dates of books, articles, reports, or other published materials (including published speeches) you have written. Please include on this list published materials on which you are listed as the principal editor. It would be helpful to the Committee if you could provide one copy of all published material that may not be readily available. Also, to the maximum extent practicable, please supply a copy of all unpublished speeches you made during the past five years on issues involving agriculture, nutrition, forestry or commodity futures policy or related matters.

Published Writings - None

Unpublished speeches - I have given numerous speeches in Iowa as well as nationally on issues concerning the beef industry such as: the check-off, the Brand-like Initiative, the state of the beef industry in Iowa, etc. I have no copies of these speeches.

12. Health: What is the present state of your health?

Excellent, except for slight arthritis.

#### FINANCIAL DATA AND CONFLICT OF INTEREST (PUBLIC)

Have you severed all connections with your immediate past private sector employers, business firms, associations, and/or organizations?

> I will do so upon confirmation. I will remain a member of the Board of Governors of the Iowa State University Foundation.

List sources, amounts and dates of all anticipated receipts from deferred income arrangements, stock options, incompleted contracts and other future benefits which you expect to derive from previous business relationships, professional services, firm memberships, former employers, clients, or customers.

> Premium Quality Foods - \$47,620.50 --- Salary and Expenses owed. To be received in the next 12 months

Do you, or does any partnership or closely held corporation in which you have an interest, own or operate a farm or ranch? (If yes, please give a brief description including location, size and type of operation.)

Prairie HIlls Farm, Family Farm operation

- owns 573 A. - rents 628 A.

- row crops, hay and pasture, cattle

Prairie Hills, Ltd. - owns 304 Acres -Pymosa Township, Cass Co., IA

Frdrechsen Farms, Ltd. - owns - 645 A. -Layton Township, Pottawattamie County, IA

- rents - 295 A. -Brighton Township, Cass Co., IA - row crop, hogs

4. Have you, or any partnership or closely held corporation in which you have an interest, ever participated in Federal commodity price support programs? (If yes, provide all details including amounts of direct government payments and loans received or forfeited by crop and farm, etc. during the past five years.)

DDATDTD	UTTTO	FARM	Cana	~~	T 70
LUGITATE	UTTTU	L M CM	Cass	(.C) •	LA

			L	ivestock,
Corn	Soybeans	Oats	Int	Hog
\$40,286		\$15		
47,64	1	2	2	
76,47	8 5,030	2	6	5,000
101,04	4 45,057	2	6	
58,61	0 46,451	2	1	1,115
	\$40,286 47,64 76,47 101,04	\$40,286 47,641 76,478 5,030 101,044 45,057	\$40,286 \$15 47,641 2 76,478 5,030 2 101,044 45,057 2	Corn     Soybeans     Oats     Int       \$40,286     \$15       47,641     22       76,478     5,030     26       101,044     45,057     26

#### FREDRECHSEN FARMS---- E Pott. Co, IA

	Corn	Soybeans	Oats	Int	Hog
1997	\$12,868				-
1998	41,062		\$10	\$10	
1999	29,621	\$6 <b>,</b> 980	8	11	\$5,000
2000	30,299	30,515			
2001	36,911	30,670	4	182	

FREDRE	CHSEN FARM	SCass Co	IA
	Corn	Soybeans	Oats
1997	\$13,605		
1998	15,266		
1999	14,245		
2000	8,661	2,825	
2001	11,772	5,280	

5. Have you, or any partnership or closely held corporation in which you have an interest, ever received a direct or guaranteed loan from or cosigned a note to the Rural Business-Cooperative Service, Rural Housing Service, the Rural Utilities Service or their predecessor agencies, the Farmers Home Administration, the Rural Development Administration, the Rural Housing and Cooperative Development Service or the Rural Electrification Administration? (If yes, give details of any such loan activity during the past 5 years.)

Have you, or any partnership or closely held corporation in which you have an interest, ever received payments for crop losses from the Federal Crop Insurance program? (If yes, give details.)

Prairie Hills Farm 1997 - \$6437 for low yields

1998 - \$3967 for replant costs

- \$3041 for low yield

1999 - None

2000 - None 2001 - \$ 551 for replant costs

If confirmed, do you have any plans, commitments, or agreements to pursue outside employment or engage in any business or vocation, with or without compensation, during your service with the government? (If so, explain.)

> After consulting with the agency ethics office, upon confirmation I have agreed to resign the officer/management positions of my family farms. However, my family will continue to operate these entities. NP 10/2/2002

Do you have any plans to resume employment, affiliation, or practice with your previous employers, business firms, associations, or organizations after completing government service? (If yes, give details.)

Yes, Our family farming operations.

Has anyone made a commitment to employ you or retain your services in any capacity after you leave government service? (If yes, please specify.)

No

Identify all investments, obligations, liabilities, or other relationships which involve potential conflicts of interest in the position to which you have been nominated.

> To avoid any possible conflict, upon confirmation, I will resign from all cattle industry boards, from my officer positions in Prairie Hills, Ltd. and Fredrechsen Farms Ltd., our family corporations. Also, I will resign as President, Director of Premium Quality Foods, Inc.

11. Have you ever received a government guaranteed student loan? If so, has it been repaid?

No, I have not nor have  $\ensuremath{\mathsf{my}}$  children received a student loan.

12. If confirmed, explain how you will resolve any potential conflict of interest, including any that may be disclosed by your responses to the above items.

To avoid any potential conflicts of interest, I will consult with an ethics counselor if such circumstances should arise.

NP 10/2/02



July 3, 2002

The Honorable Tom Harkin Chairman Committee on Agriculture, Nutrition, and Forestry United States Senate Washington, DC 20510-6000

Dear Mr. Chairman:

In accordance with the Ethics in Government Act of 1978, I enclose a copy of the financial disclosure report filed by Nancy C. Pellett, who has been nominated by President Bush for the position of Board Member of the Farm Credit Administration.

We have reviewed the report and have also obtained advice from We have reviewed the report and have also obtained advice from the Farm Credit Administration concerning any possible conflict in light of its functions and the nominee's proposed duties. Also enclosed is a letter dated June 17, 2002, from Ms. Pellett to the agency ethics official, outlining the steps which Ms. Pellett will take to avoid conflicts of interest. Unless a specific date has been agreed to, the nominee must fully comply within three months of her confirmation date with the actions she agreed to take in her ethics agreement.

Based thereon, we believe that Ms. Pellett is in compliance with applicable laws and regulations governing conflicts of

Amy L. Comstock
Director

Sincerely,

Enclosures

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2 20		Tried Vame and Middle India	mice		to days after the due the month of
¥ 29		0			is employed more than 10 and when the
20		wancy, c.			last day of the Gine extension nerted
20		Department or Agency (If Applicable	I Applicable		shall be subject to a \$200 be.
8 20		Farm Credit Administration	stration		Reporting Periods
20	State and ZIP Code		Telephone No (Inchade Area Code	de Area Code)	the precedure calendar year except
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	Atlantic, lowa 50022				Schedule D where you must also
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ž 20					and irable.
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2 22	(Dest)	j	L ING		of Schedule D is not applicable.
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2 20	<b>(4)</b>				Nominees, New Enthals and
2 20	D.11. #				Candidates for Presided and vice President:
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۰	7		Date ( Honth Day, Year	(20)	
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Comments of Reviewing Officials (I additional space is required lise the reverse side of this sheet	verse side of this sheel)				Bing
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Reportion	Reporting Individual's Name Pellett, Nancy C.										$\mathbf{s}_{\mathbf{C}}$	HE	Ω	SCHEDULE A	S.A												Page Number	h	
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For you	For you, your spouse, and dependent children,														Į,	a	+	+	-	-		I	Αm	Amoun	_	ŀ			
report er producti value ex ing peri in incon with suc	organisation of the production of the production of the production of income which had a fair market value exceeding \$1000 at the close of the reportable product or which generated more than \$200 at in moorne during the reporting period, together with such income.	(100,1\$ asd)										pung 1030			Sə		(1003 304)	(TA7\$ UBU					0	000		00010	Other Income (Specify	Date (Mo., Dav.	ate . Dav. r.)
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2 2 6	84% owner of Prairie Hills Ltd ~ 304 acres of farmland in Pymosa Township, Cass	Se					×																						
. g	51% owner of Fredrechsen Farms Ltd. Pottawattamie Co., lowa - Row Crops			$\vdash$	<del> </del>	<u> </u>	×	-	<u> </u>		1	<del>                                     </del>	├				<del>  ``</del>	×	├	<u> </u>	ļ				<del> </del>	<del> </del>			
4 2	Timeshare condo, Sarasota, Florida (value represents 2-week annual ownership of	en In		×	+		$\vdash$	├	ļ		<del>                                     </del>	╁──	├	ļ			<del>                                     </del>	×	├	ļ	ļ				<del> </del>	+			
2 PB C	cordo) Breeding Livestock - cattle Pymosa Township, Cass Co., Iowa	gg		+	×		$\vdash$	<del>  </del>	1		1 1	1	+-1				+	+	+	11					<del> </del>	-	\$8,550 cattle income		
0 e	Green Valley Chemical Corporation Stock in closely-held corporation Creston, lowa	-χ «		×													$\dot{-}$												
*This o	This category applies only if he assetimeome is solely that of the filter's spouse or dependent children. If the assetimeome is either that of the filter or jointly held by the filter with the "variety of expendent children, mank the other higher categories of value, as appropriate.	thy that of nark the or	the fit	ler's sp igher (	catego	or dep	value	child.	ren. 1	f the a	sscVi	ncom	2 L	ither 6	hat of	the f	iler or	intoj l	dy he	2									1

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1 × 0	2.38% owner of Southwest Iowa Specialty Grains L.C., Atlantic, Iowa, farmers exploring specialty crops	<u>≥</u>	×				-	-					<del></del>						×	<b> </b>	<del>                                     </del>						_			
ωS		ė, r			×																-							\$5,051 K-1 Income	51 some	
67	Premium Quality Foods, Red Oak, Iowa value added C-Corporation for meat products						×																				-	\$30,358.95 salary	8.95 7	
2		×																										\$26,538,52 salary	8,52 Ŋ	
: w	16.6% owner of Walnut Pig Company stock (hog farrowing company) Walnut, lowa	=		×											×					×							-			
52	Premium Quality Foods, Red Oak, Iowa value added C-Corporation for meat products																											\$47,620.50 salary & expenses to be received.	0.50 penses eived	
5																														
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ŀ	This conservation and if the assessment is solely that of the file's smarte or dependent children. If the assessment is either that of the filer or ionally held	ly that o	the		Spor	186.0	Sep	nden	chilo	ren.	E B	35SE	1/thco	au.	dib	rthai	of the	ac file	100.1	Villa	held								-	Ī

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	None	Term if appli- cable		25 yrs. on demand	20 yrs.	1 yr. 7.35% renewable	1 yr.	1 yr.	1 yr.	This casegory applies only if the liability is solely that of the filer's spouse or dependent children. If the liability is that of the filer or a jount liability of the filer with the spouse or dependent children, mark the other higher categories, as appropriate.		of absence; and (4) future employment. See instructions regarding the reporting of negotiations for any of these arrangements or benefits.				Filer will receive \$47,620.50 of salary and expenses through 6/03. However, this figure will accumulate until filer's date of confirmation.					
	None		-	10		re re	.0	.0	.0	r or a		fut) s for				ate u					
	~-	Interest Rate		8%	7.375%	7.35%	7.75%	7.75%	7.75%	the fik		and (4				nun					
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SCHEDULE C		Date Incurred		1991	2001	2000	2002	2002	2002	ry is th		f abse			Pursuant to parmership agreement, will receive lump sum payment of capital account & parmership share calculated on service cerformed through 1/00.	re wil					ĺ
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Œ					Mortgage on 273 acres of Asset 1 on Sch. A and all of Asset 2 on Sch. A.					If the				_	ant &	this					
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SC	sider	ved t ns. tharg	,	varc	sset A.		s,	80	ense	child		-8	S)	rang	pital	40w					
	a mortgage on your personal residence unless it is rented out; toans secured by automobiles, household furniture	or appliances; and liabilities owed to certain relatives listed in instructions. See instructions for revolving charge accounts.	Type of Liability	Mortgage on rental property, Delaware Promissory note	Mortgage on 273 acres of Ass. A and all of Asset 2 on Sch. A.	ttle	Line of credit, crop expenses	Line of credit, cattle expenses	Line of credit, operating expense	as ap		n an intin	) jea	or A	of ca	33.					ĺ
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				First District Bank, Washington, DC Mortgage on ren John Jones, 123 J St., Washington, DC Promissory note						ely tha	rra	defe	Judit	Status and Terms of any Agreement or Arrangemen	Pursuant to partnership agreement, will receive calculated on service performed through 1/00.	ary a					
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Reporting Individual's Name Pellett, Nancy C.	Part I: Liabilities Report liabilities over \$10,000 owed	during the reporting period by you, your spouse, or dependent children. Check the highest amount owed during the reporting period. Exclude		Examples:	ü	i.		12.		This category applies only if he liability is solely that of the filer's spouse or dependent children. with the spouse or dependent children, mark the other higher categories, as appropriate.	Part II: Agreements or Arrangements	Report your agreements or arrangements for: (1) continuing participation in an employee benefit plan (e.g. pension, 401K, deferred compensation); (2) continua-	tion of payment by a former employer (including severance payments); (3) leaves		Example:	Ē 8	<u> </u>	<u> </u>	<u> </u>	_	1
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. 3	Cris Fait 2034 J.S. Office of Government Ethics															
ď	Reporting Individual's Name	-					Page Number	umber							l	г
a.	Pellett, Nancy C.	SCHEDULE C	EC													
1 Pu &	Part I: Liabilities Report liabilities over \$10,000 owed	a morgage on your personal residence unless it is rented out; loans secured by		Nor	None			Sala	90	Catedoric of Amount on Volume	137	3				
キキ どひき	to any one creditor at any time during the reporting period by you, your spouse, or dependent children. Check the highest amount owed during the reporting period. Exclude	attoritions, nouscinut utmune attoritions, succession di liabilities owed to cerain relatives listed in instructions. See instructions for revolving charge accounts.	Date Incurred	Interest Rate	Term if appli-	- 100	- 100, 000,0	- 100,0 000.0	000,0	000,00	- 100.00		- 100,00	- 100,000		000.000
1	Creditors (Name and Address)	Type of Liability	.00.	200		918	\$20	\$25	09\$		0,12	0.88			9/0	09\$
ш	Examples: First District Bank, Washington, DC Inches 123 J St., Washington, DC	First District Bank, Washington, DC Mortgage on rental property, Detaware	6661	30 01	on demand	1	Ĺ	Ť	i×	1	Ť	i	-	1	+	
1 "	First Whitney Bank, Atlantic, Iowa	Mortgage on Fredrechsen Farm Pottawattamie Co., Iowa	1998	7.62%	20 yrs.			×			一	$\vdash$				т—
1	Pelgrow, Inc. Atlantic, Iowa fertilizer	Crop inputs, charge account	2001	%0.6	1 yr.		×				$\vdash$	T			<u> </u>	<del></del>
l".	8 Midlands Bank, Council Bluffs, Iowa	Promissory note secured by products in storage for Premium Quality Foods	2001	7.0%	on demand					×	-	<del>                                     </del>			<u> </u>	<del></del>
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12	Part II: Agreements or Arrangements															Γ-
∝ <u>5</u>	Report your agreements or arrangements for: (1) continuing participation in an employee benefit plan (e.g. pension, 401k, deferred compensation); (2) continuation, (4) in the compensation of the compensatio		of absence ing of nego	; and (4) f stiations f	of absence; and (4) future employment. See instructions regarding the report- ing of negotiations for any of these arrangements or benefits.	ment. Sec e arrange	instruc ments o	tions re r benefi	gardin, ts.	g the re	-trod:		]	L	_	
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L	Status	Status and Terms of any Agreement or Arrangement							-	Parties				-	Date	
<u> </u>	Example: Pursuant to partnership agreement, w	Parsuant to partnership agreement, will receive hump sum payment of capital account & partnership share calculated on service performed through 1/00.	nership shar				Doe	Doe Jones & Smith, Homerown, State	mith, F	ometow	vn, Stat	2			7/85	
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5 CFR Part 2634

Reporting Individual's Name Pellett, Nancy C.		SCHEDULE D		rage Number	
Part I: Positions Held O Report any positions held during t compensated or not. Positions in director, trustee, general partner, p	Part I: Positions Held Outside U.S. Government stepar any positions held during the applicable reporting period, whether commensated on not. Positions melude but are not limited to those of an officer. director, insiste, general partner, proprietor, representative, employee, or	consultant of any corporation, firm, partnership, or other business enterprise or any non-reofil organization or educational institution. Exclude bostions with refiguous, social, fraternal, or political entities and those solely of an honorary nature.	ship, or other business enterprise or any tution. Exclude bostitions with religious seedely of an honorary nature.	None	
Đ	Organization (Name and Address)	Type of Organization	Position Held	From (Mo., Yr.)	To (Mo.
Examples: Nat'l Assa. of Rock Collectors, NY. NY	Gors, NY, NY	Non-profit education	President	6/92	Present
1 lowa Beef Industy Council, Ames, Iowa	Ames, lowa	Non-pPofit Beef Industry		1/88	2/02
2 lowa Beef Industry Council, Ames, Iowa	, Ames, Iowa	Non-Profit Beef Industry	Ex-officio Director	2/02	Present
3 Cattlemen's Beef Board, Denver, Colorado	anver, Colorado	Government-approved beef industry check-off oversight ord.	Director	2/02	Present
4 National Cattlemen's Beef	4 National Cattlemen's Beef Association, Denver, Colorado	Trade Organization	Director	1/96	2/05
5 Premium Quality Foods, Inc., Red Oak, Iowa	c., Red Oak, lowa	Value-Added Agricultural Company	President & Director	7/01	Present
6 Red Oak Farms, Inc., Red Oak, Iowa	Oak, Iowa	Value-Added Agricultural Company	Consumer Marketing Manager	8/99	7/01
Part II: Compensation I Report sources of more than \$5,000 business affiliation for services pru the reporting period. This include comoration, firm, partnership, or of	Part II: Compensation In Excess Of \$5,000 Paid by One Source Report sources of more than \$5,000 compensation received by you during any one year of business affiliation for services provided directly by you during any one year of you can be reporting period. This includes the names of clients and customers of any sorn comoration, limn, partnership, or other business enterprise, or any other need	Do not complete non-profit organization when Theraphoral Terraphoral Terraphoral or Presidential or Presidential or Presidential or Presidential or Poserves generating a fee or payment of more than \$5,000. You need not report the U.S. Covertment as a source.	Do not complete this part if you are an Incumbent, Termination Filer, or Vice Presidential or Presidential Candidate, e than 55,000. You	rre an : Vice lidate,	
Source (Name and Address)	(2)		Brief Description of Duties		
Examples: Doe Jones & Smith, Hom	Doe Jones & Smith Honetown, State	Legal services	a feet to man in the feet of the party of the feet of		-
1 Red Oak Farms, Inc. , Red Oak, Iowa	Oak, Iowa	Consumer Marketing Coordinator for a meat manufacturing and wholesaling company	meat manufacturing and wholesalir	g company	
2 Premium Quality Foods, Inc., Red Oak, Iowa	c., Red Oak, Iowa	President of a value-added company for meat products	r meat products		
3		and to the state of the state o			
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SF273 (Rev. 3/2/00)	5 CFR Part 2634	U.S. Office of Government

Reporting Individual's Name Pellett, Nancy C.		SCHEDULE D		Page Number	
Part I: Positions Held Outside U.S. Government Report any positions held during the applicable reporting period, whether comensated or not. Positions include but are not limited to those of an director, frustee, general partner, proprietor, representative, employee, or	Part I: Positions Held Outside U.S. Government strong any positions held during the applicable reporting period, whether compensated or not. Positions include but are not limited to those of an officer, director, trustee, general partner, proprietor, representative, employee, or	consultant of any corporation, firm, partnership, or other business enterprise or any non-nordit organization or educational institution. Exclude positions with relizations, social, fraternal, or political entities and those solely of an honorary nature.	hip, or other business enterprise or a ution. Exclude positions with relierio se solely of an honorary nature.	ıy 18.	
Organiz	Organization (Name and Address)	Type of Organization	Position Held	From (Mo., Yr.)	To (Mo. Yr.
Examples: Natl Assn. of Rock Collectors, NY, NY  Examples: Doe lones & Smith Homeroum State		Non-profit education	President Parmer		Present
7 Prairie Hills Ltd., Allantic, Iowa		Farming Operation	Vice President & Secretary	3/79	Present
8 Fredrechsen Farms Ltd., Atlantic, Iowa	c, lowa	Farming Operation	President & Treasurer	1/83	Present
9 Iowa State University Foundation, Ames, Iowa	n, Ames, Iowa	Educational Foundation-raises money Trustee for lowa State University	Trustee	9/01	Present
10 Margaret Fredrechsen Family Trust, Atlantic, Iowa	rust, Atlantic, Iowa	Private Family Trust	Trustee	1/99	Present
112					
Part II: Compensation In Excess Of \$5,000 Paid by On Report sources of more than \$5,000 compensation received by you or your business affiliation to nervices provided directly by you dring any one year (the reporting period. This includes the names of clients and customers of any conportation, firm, partnership, or other business enterprise, or any other	Part II: Compensation In Excess Of \$5,000 Paid by One Source Report sources of more than \$5,000 compensation received by you dring any or your of houses affiliation for services provided directly by you dring any or eyear of you or the reporting period. This includes the names of clients and customers of any corporation, firm, partnership, or other business enterprise, or any other nee	Untre  Do not complete non-porfic organization when non-porfic organization when presidential or Presidential or Presidential or Presidential or Presidential or Services generating a fee or payment of more than \$5,000. You need not report the U.S. Government as a source.	Do not complete this part if you are an Incumbent Termination Filer, or Vice Presidential or Presidential Candidate, ethan \$5,000. You	are an or Vice ididate. None	
Source (Name and Address)			Brief Description of Duties		
Examples: Doe Jones & Smith, Hometown, Metro University (client of Doe	Doe Jones & Smith Hometown, State Metro University (client of Doe Jones & Smith), Moneytown, State	Legal services Legal services in connection with university construction			
see previous page					
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9					A CALLES AND A CAL

#### Nancy C. Pellett 53948 Buck Creek Road Atlantic, lowa 50022 (712) 243-4534 (800) 822-3083

June 17, 2002

Kathleen V. Buffon
Designated Agency Ethics Official and Associate General Counsel
FARM CREDIT ADMINISTRATION
1501 Farm Credit Drivo
McLean, VA 22102-5090

Ro: Ethics Agreement

Dear Ms. Buffon:

The purpose of this letter is to describe the steps that I will take to avoid any actual or apparent conflict of interest if I am confirmed as Board Member of the Farm Credit Administration (FCA).

#### Conflict of Interest Law

As required by 18 U.S.C. § 208(a), I will not participate personally and substantially in any particular matter that has a direct and predictable effect on my financial interests or those of any other person whose interests are imputed to me. I can act on a matter subject to the § 208(a) prohibition only if I first obtain a written waiver under § 208(b)(1), or qualify for a regulatory exemption under § 208(b)(2).

I understand that the interests of the following persons are imputed to me:

- My spouse, minor children, general partner;
- Any organization in which I serve as officer, director, trustee, general partner or employee; and
- Any person or organization with which I am negotiating or have an arrangement for future employment.

#### **Necessary Resignations**

Upon confirmation, I will resign my officer, trustee, or director positions with the following for-profit or non-profit entities:

#### Position and Entity

President & Treasurer of Fredrechsen Farms Ltd., Vice President & Secretary of Prairie Hills Ltd., Director & President of Premium Quality Foods, Inc., Ex-Officio Director of Iowa Beef Industry Council, Director of Cattlemen's Beef Board After my confirmation as an FCA Board Member, I will remain an uncompensated member of the Board of Trustees of Jowa State University Foundation, a non-profit educational organization that raises funds for the university. I will not participate personally and substantially in any particular matter that will have a direct and predictable effect on this organization unless I first obtain a written waiver or qualify for a regulatory exemption.

I will also remain as an uncompensated trustee of the Margaret Fredrechsen Trust, a private, revocable family trust containing my father's farm in Iowa, of which I am 51 percent owner, and other financial assets in a SalomonSmithBarrey account consisting of stocks, bonds, unit investment trusts, and mutual funds. During my tenure as an FCA Board Member, I will not participate personally and substantially in any particular matter that will have a direct and predictable effect on the trust's assets unless I first obtain a written waiver or qualify for a regulatory exemption.

#### Impartiality Rule

Pursuant to the impartiality rule at 5 C.F.R. § 2635.502, for a period of one year after my termination from my positions at the organizations listed above, I will not participate in any particular matter involving specific parties in which any of these organizations is a party, or represents a party, unless the Designated Agency Ethics Official (DAEO) of FCA authorizes me to participate.

I note that I have already terminated my positions as Director of the Iowa Beef Industry Council (as of 2/02) and as Consumer Marketing Manager of Red Oak Farms, Inc. (as of 7/01). My term as Director of National Cattlemen's Beef Association has also expired (as of 2/02). I understand that I cannot, for a period of one year following these termination dates, participate in any particular matter involving specific parties in which any of these organizations is a party or represents a party, unless the DAEO of FCA authorizes me to participate.

I agree that I will consult with the DAEO before participating in an official matter in which I have a concern about an actual or apparent conflict of interest.

Sincerely,

Nancy C. Pellett

nancy C. Pellett

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